



Multi Channel Systems focuses on the development of precise scientific measuring instrumentation in the field of electrophysiology for research groups at universities and for the pharmaceutical industry. Since 1996, our hardware and software development department, production, sales, and administration teams with 70 employees have been serving customers worldwide – Since 2014, together with our Harvard Bioscience, Inc. partner brands including HEKA and Warner Instruments.

We have an opening for a scientist to work as a:

Field Sales Representative in France (preferably Paris area) for our electrophysiology products (microelectrode arrays/Patch Clamp/TEVC)

...what we offer:

- Collaboration in a well-established, dynamic sales team
- Range of tasks with own area of responsibility
- Employee friendly arrangements with regard to vacation, flexible work time and compensatory time-off
- Performance-based salary
- Grants to company pension scheme
- Attractive salary conversion models

...responsibilities include:

- Sales representative i.a. for our three brands: MCS, HEKA, and Warner; sales territory to consist of France, Spain, Portugal
- Technical consulting via email and phone and regular customer visits/product demonstrations within your sales territory (30% -50% travel time)
- Creating and following up complex quotes
- Maintenance of CRM data base
- Participation at national and international trade shows

...what we are looking for:

- You have a degree (bachelor/master/diploma/PhD) in natural sciences//biology/electrophysiology, preferably with experience in MEA recordings, *in vivo* recordings, or Patch Clamp. TEVC or Ussing would be an additional benefit.
- You ideally have already first experience in sales.
- You have excellent communication skills in French, a very good knowledge of English, and at least basic knowledge of German.
- You enjoy working in a team, have good organizational skills and a precise working style.

We look forward to receiving your application documents electronically, stating your salary requirements and possible starting date. Please send the documents to: jobs@multichannelsystems.com.